

# The Simple Regression Model

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Definition of  
the Simple  
Regression  
Model

Deriving the  
Ordinary Least  
Squares  
Estimates

Properties of  
OLS on any  
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Units of  
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Using the Natural  
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Expected  
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- ① Definition of the Simple Regression Model
- ② Deriving the Ordinary Least Squares Estimates
- ③ Properties of OLS on any Sample of Data
- ④ Units of Measurement and Functional Form  
Using the Natural Logarithm in Simple Regression
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- **What type of analysis will we do?** Cross-sectional analysis
- **First step:** Clearly define what is your population (in what you are interested to study).
- **Second Step:** There are two variables,  $x$  and  $y$ , and we would like to “study how  $y$  varies with changes in  $x$ .”
- **Third Step:** We assume we can collect a random sample from the population of interest.

Now we will learn to write our first econometric model, derive an estimator (**what’s an estimator again?**) and use this estimator in our sample.

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### We must confront three issues:

- ① How do we allow factors other than  $x$  to affect  $y$ ? There is never an exact relationship between two variables.
- ② What is the functional relationship between  $y$  and  $x$ ?
- ③ How can we be sure we are capturing a *ceteris paribus* relationship between  $y$  and  $x$ ?

Consider the following equation relating  $y$  to  $x$ :

$$y = \beta_0 + \beta_1 x + u,$$

which is assumed to hold in the population of interest.

- This equation defines the **simple linear regression model** (or *two-variable regression model*, or *bivariate linear regression model*).

- $y$  and  $x$  are not treated symmetrically. We want to explain  $y$  in terms of  $x$ .

$x$  explains  $y$

$$x \longrightarrow y$$

- **Example:**

size of the city  $x$ , **explains** number of crimes ( $y$ ) (**not the other way around**).

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$y$	$x$
Dependent Variable	Independent Variable
Explained Variable	Explanatory Variable
Response Variable	Control Variable
Predicted Variable	Predictor Variable
Regressand	Regressor

$$y = \beta_0 + \beta_1 x + u$$

This equation explicitly allows for other factors, contained in  $u$ , to affect  $y$ .

This equation also addresses the functional form issue (in a simple way).

Namely,  $y$  is assumed to be *linearly* related to  $x$ .

We call  $\beta_0$  the **intercept parameter** and  $\beta_1$  the **slope parameter**. These describe a population, and our ultimate goal is to estimate them.

- The equation also addresses the *ceteris paribus* issue. In

$$y = \beta_0 + \beta_1 x + u,$$

all other factors that affect  $y$  are in  $u$ . We want to know how  $y$  changes when  $x$  changes, *holding  $u$  fixed*.

- Let  $\Delta$  denote “change.” Then holding  $u$  fixed means  $\Delta u = 0$ . So

$$\begin{aligned} \Delta y &= \beta_1 \Delta x + \Delta u \\ &= \beta_1 \Delta x \quad \text{when } \Delta u = 0. \end{aligned}$$

- This equation effectively defines  $\beta_1$  as a slope, with the only difference being the restriction  $\Delta u = 0$ .

**Example: Yield and Fertilizer**

- A model to explain crop yield to fertilizer use is

$$yield = \beta_0 + \beta_1 fertilizer + u,$$

where  $u$  contains land quality, rainfall on a plot of land, and so on. The slope parameter,  $\beta_1$ , is of primary interest: it tells us how *yield* changes when the amount of fertilizer changes, holding all else fixed.

## Example: Wage and Education

$$wage = \beta_0 + \beta_1 educ + u$$

where  $u$  contains somewhat nebulous factors (“ability”) but also past workforce experience and tenure on the current job.

$$\Delta wage = \beta_1 \Delta educ \quad \text{when } \Delta u = 0$$

We said we must confront three issues:

1. How do we allow factors other than  $x$  to affect  $y$ ?

**Answer:**  $u$

2. What is the functional relationship between  $y$  and  $x$ ?

**Answer:** Linear ( $x$  has a linear effect on  $y$ )

3. How can we be sure we are capturing a ceteris paribus relationship between  $y$  and  $x$ ?

**Answer:** Related with  $\Delta u = 0$

- We have argued that the simple regression model

$$y = \beta_0 + \beta_1 x + u$$

addresses each of them.

To estimate  $\beta_1$  and  $\beta_0$  from a random sample we also need to **restrict how  $u$  and  $x$  are related to each other.**

- Recall that  $x$  and  $u$  are properly viewed as having distributions in the population.
- What we must do is restrict the way in which  $u$  and  $x$  relate to each other in the **population.**
- First, we make a simplifying assumption that is without loss of generality: the average, or expected, value of  $u$  is zero in the population:

$$E(u) = 0$$

- Normalizing  $u$  should cause no impact in the most important parameter:  $\beta_1$
- The presence of  $\beta_0$  in

$$y = \beta_0 + \beta_1 x + u$$

allows us to assume  $E(u) = 0$ .

- If the average of  $u$  is different from zero, we just adjust the intercept, leaving the slope the same. If  $\alpha_0 = E(u)$  then we can write

$$y = (\beta_0 + \alpha_0) + \beta_1 x + (u - \alpha_0),$$

where the new error,  $u - \alpha_0$ , has a zero mean.

We need to restrict the dependence between  $u$  and  $x$

- **Option 1:** Uncorrelated

We could assume  $u$  and  $x$  **uncorrelated** in the population:

$$\text{Corr}(x, u) = 0$$

It implies **only** that  $u$  and  $x$  are not **linearly** related. **Not good enough.**

- **Option 2:** Mean independence

The mean of the error (i.e., the mean of the unobservables) is the same across all slices of the population determined by values of  $x$ .

We represent it by:

$$E(u|x) = E(u), \text{ all values } x,$$

And we say that  $u$  is **mean independent** of  $x$

- Suppose  $u$  is “ability” and  $x$  is years of education. We need, for example,

$$E(\text{ability}|x = 8) = E(\text{ability}|x = 12) = E(\text{ability}|x = 16)$$

so that the average ability is the same in the different portions of the population with an 8<sup>th</sup> grade education, a 12<sup>th</sup> grade education, and a four-year college education.

- Combining  $E(u|x) = E(u)$  (the substantive assumption) with  $E(u) = 0$  (a normalization) gives

$$E(u|x) = 0, \text{ all values } x$$

- Called the **zero conditional mean assumption**.

- First, recall the properties of conditional expectation. (*see slides with a review of Probability*)
- Now, take the conditional expectation of our *Simple Linear Regression Function*. Then, we get:

$$\begin{aligned} E(y|x) &= \beta_0 + \beta_1 x + E(u|x) \\ &= \beta_0 + \beta_1 x \end{aligned}$$

which shows the **population regression function** is a linear function of  $x$ .

**Figure: Example:** The goal is to explain **weekly consumption expenditure** in terms of **weekly income**

$Y \downarrow \quad X \rightarrow$	80	100	120	140	160	180	200	220	240	260
Weekly family consumption expenditure Y, \$	55	65	79	80	102	110	120	135	137	150
	60	70	84	93	107	115	136	137	145	152
	65	74	90	95	110	120	140	140	155	175
	70	80	94	103	116	130	144	152	165	178
	75	85	98	108	118	135	145	157	175	180
	-	88	-	113	125	140	-	160	189	185
	-	-	-	115	-	-	-	162	-	191
Total	325	462	445	707	678	750	685	1043	966	1211
Conditional means of Y, $E(Y X)$	65	77	89	101	113	125	137	149	161	173

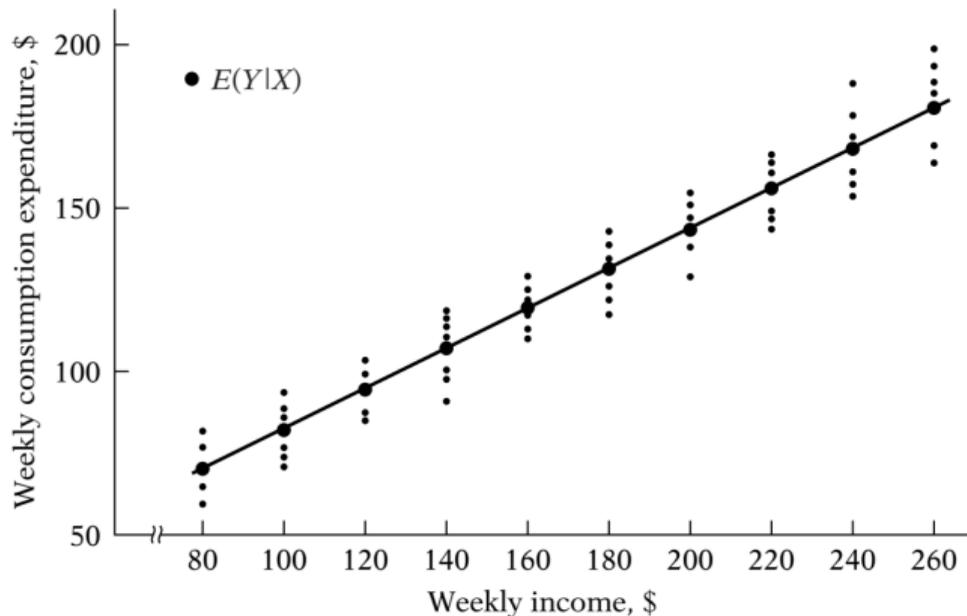
Source: Gujarati, Damodar (2002). Basic Econometrics.

Figure: Conditional Probabilities of the data

$p(Y X_i)$ ↓ X→	80	100	120	140	160	180	200	220	240	260
Conditional probabilities $p(Y X_i)$	$\frac{1}{5}$	$\frac{1}{6}$	$\frac{1}{5}$	$\frac{1}{7}$	$\frac{1}{6}$	$\frac{1}{6}$	$\frac{1}{5}$	$\frac{1}{7}$	$\frac{1}{6}$	$\frac{1}{7}$
	$\frac{1}{5}$	$\frac{1}{6}$	$\frac{1}{5}$	$\frac{1}{7}$	$\frac{1}{6}$	$\frac{1}{6}$	$\frac{1}{5}$	$\frac{1}{7}$	$\frac{1}{6}$	$\frac{1}{7}$
	$\frac{1}{5}$	$\frac{1}{6}$	$\frac{1}{5}$	$\frac{1}{7}$	$\frac{1}{6}$	$\frac{1}{6}$	$\frac{1}{5}$	$\frac{1}{7}$	$\frac{1}{6}$	$\frac{1}{7}$
	$\frac{1}{5}$	$\frac{1}{6}$	$\frac{1}{5}$	$\frac{1}{7}$	$\frac{1}{6}$	$\frac{1}{6}$	$\frac{1}{5}$	$\frac{1}{7}$	$\frac{1}{6}$	$\frac{1}{7}$
	—	$\frac{1}{6}$	—	$\frac{1}{7}$	$\frac{1}{6}$	$\frac{1}{6}$	—	$\frac{1}{7}$	$\frac{1}{6}$	$\frac{1}{7}$
	—	—	—	$\frac{1}{7}$	—	—	—	$\frac{1}{7}$	—	$\frac{1}{7}$
Conditional means of Y	65	77	89	101	113	125	137	149	161	173

Source: Gujarati, Damodar (2002). Basic Econometrics.

Figure: Conditional distribution of expenditure for various levels of income



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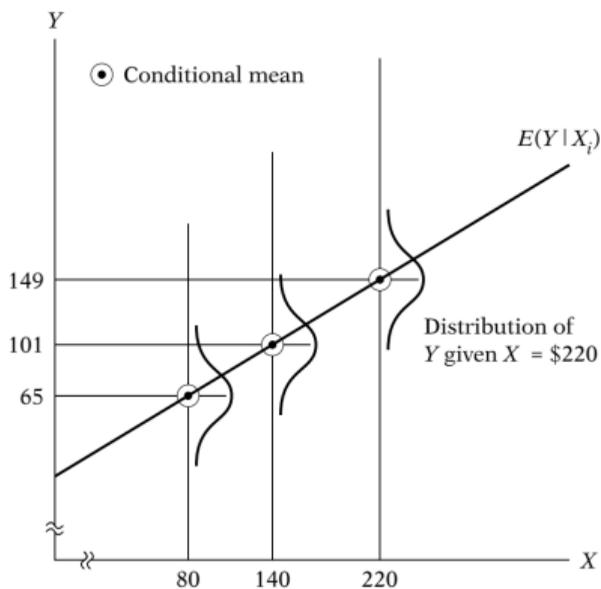
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Figure: The Population Regression Function (PRF)



Source: Gujarati, Damodar (2002). Basic Econometrics.

- The straight line in the previous graph is the PRF,  $E(y|x) = \beta_0 + \beta_1 x$ . The conditional distribution of  $y$  at three different values of  $x$  are superimposed.
- For a given value of  $x$ , we see a range of  $y$  values: remember,  $y = \beta_0 + \beta_1 x + u$ , and  $u$  has a distribution in the population.
- In practice, we never know the **population intercept and slope**.

- Assuming we know the PRF, consider this example:

## Example

- Suppose for the population of students attending a university, we know the PRF:

$$E(colGPA|hsGPA) = 1.5 + 0.5 hsGPA,$$

- For this example, what is  $y$ ? what is  $x$ ? What is the slope? What's the intercept?
- If  $hsGPA = 3.6$  what's the expected college GPA?  $1.5 + 0.5(3.6) = 3.3$

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- Given data on  $x$  and  $y$ , how can we estimate the population parameters,  $\beta_0$  and  $\beta_1$ ?
- Let  $\{(x_i, y_i) : i = 1, 2, \dots, n\}$  be a **random sample** of size  $n$  (the number of observations) from the population. Think of this as a random sample.

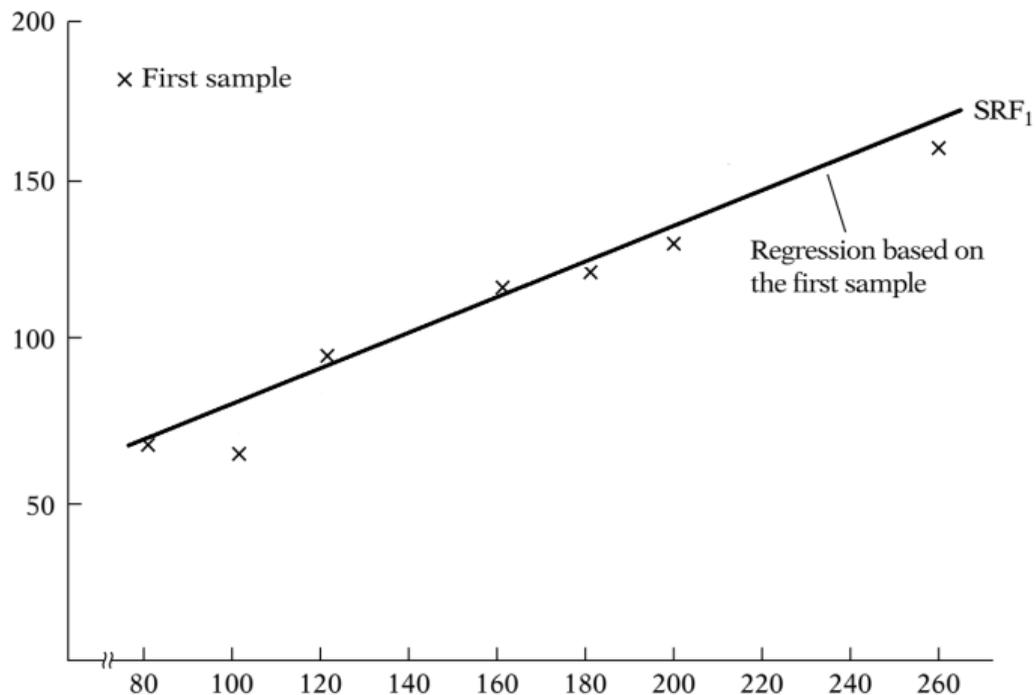
**Derivation:** (On white board)

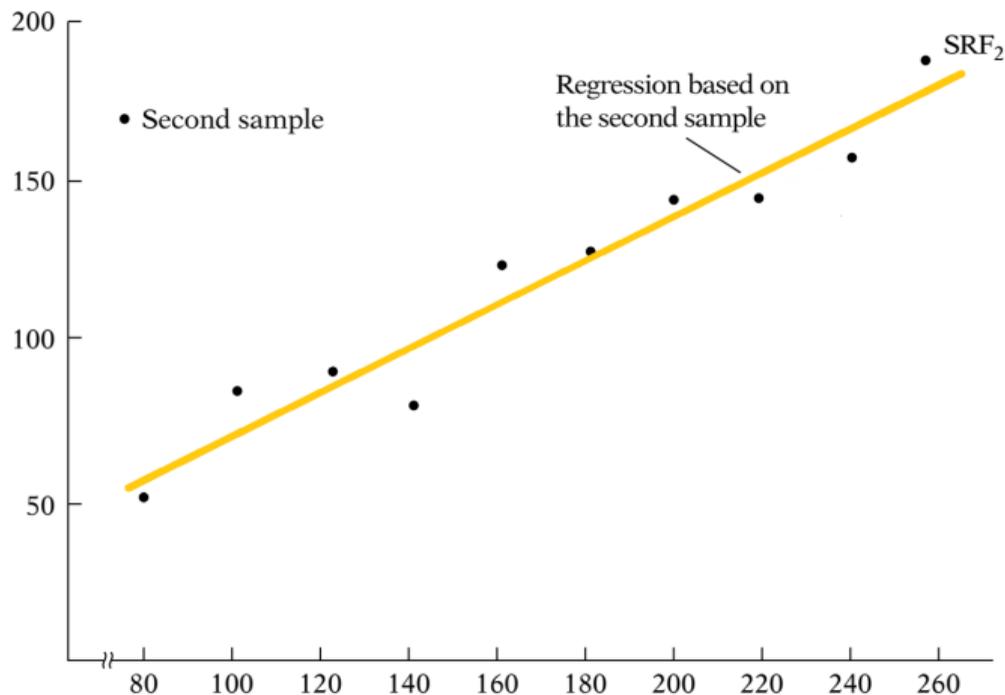
**Estimator for  $\beta_0$**

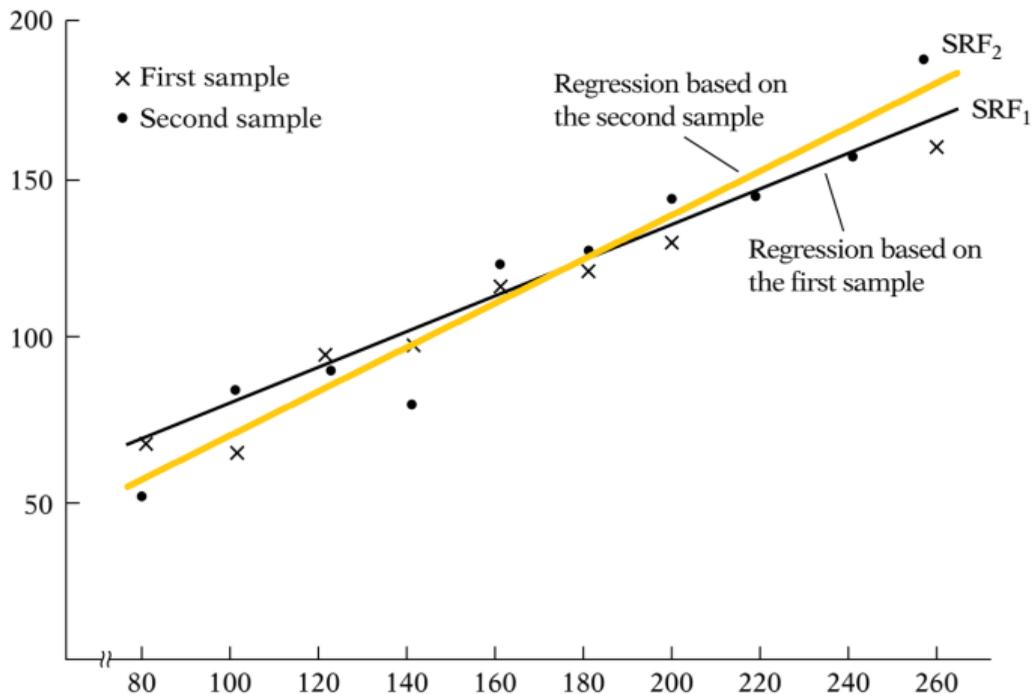
$$\hat{\beta}_0 = \bar{y} - \hat{\beta}_1 \bar{x}$$

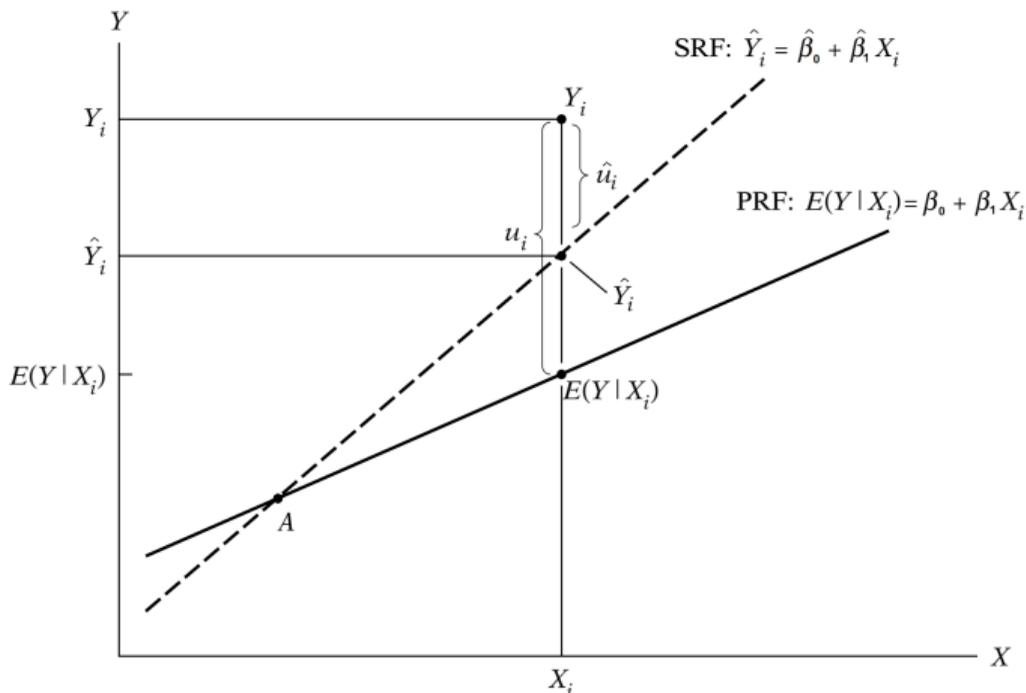
**Estimator for  $\beta_1$**

$$\begin{aligned} \hat{\beta}_1 &= \frac{\sum_{i=1}^n (x_i - \bar{x})(y_i - \bar{y})}{\sum_{i=1}^n (x_i - \bar{x})^2} = \frac{\text{Sample Covariance}(x, y)}{\text{Sample Variance}(x)} \\ &= \frac{S_{x,y}}{S_x^2} \\ &= \hat{\rho}_{x,y} \frac{\hat{\sigma}_y}{\hat{\sigma}_x} \end{aligned}$$









Source: Gujarati, Damodar (2002). Basic Econometrics.

## Example: Effects of Education on Hourly Wage

- Data: random sample from the US workforce population in 1976.  
*wage*: dollars per hour,  
*educ*: highest grade completed (years of education).

- The estimated equation is

$$\widehat{wage} = -0.90 + 0.54 \text{ educ}$$

$$n = 526$$

- Each additional year of schooling is estimated to be worth \$0.54.

The function

$$\widehat{wage} = -0.90 + 0.54 \text{ educ}$$

is the **OLS (or sample) regression line.**



- When we write the simple linear regression model,

$$wage = \beta_0 + \beta_1 educ + u,$$

it applies to the population, so we do not know  $\beta_0$  and  $\beta_1$ .

- $\hat{\beta}_0 = -0.90$  and  $\hat{\beta}_1 = 0.54$  are our *estimates* from this particular sample.
- These estimates may or may not be close to the population values. If we obtain another sample, the estimates would almost certainly change.

- If  $educ = 0$ ,  
the predicted wage is:

$$\widehat{wage} = -0.90 + 0.54(0) = -0.90$$

The predicted value does not fit in reality.

*Mainly because when we extrapolate outside the majority range of our data can produce strange predictions.*

- When  $educ = 8$ ,  
the predicted wage is:

$$\widehat{wage} = -0.90 + 0.54(8) = 3.42$$

which we can think of as our estimate of the average wage in the population when  $educ = 8$ .

## Sample Regression Line (SRF)

$$\hat{y}_i = \hat{\beta}_0 + \hat{\beta}_1 x_i \quad i = 1, \dots, n$$

Also known as:

- OLS Regression Line
- Sample Regression Function
- OLS Regression Function
- Estimated Equation

## Population Regression Function (PRF)

Since the simple linear regression model (or just econometric model) is:

$$y_i = \beta_0 + \beta_1 x_i + u$$

Then, the PRF is:

$$\Rightarrow E(y_i | \mathbf{x}) = \beta_0 + \beta_1 x_i \quad i = 1, 2, \dots, n$$

## Residuals

$$\hat{u}_i = y_i - \hat{y}_i \quad i = 1, 2, \dots, n$$

## Error Term

$$\begin{aligned} u_i &= y_i - E(y|\mathbf{x}) \\ &= y_i - \beta_0 - \beta_1 x_i \quad i = 1, 2, \dots, n \end{aligned}$$

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- Recall that the OLS residuals are

$$\hat{u}_i = y_i - \hat{y}_i = y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i \quad , \quad i = 1, 2, \dots, n$$

Definition of the Simple Regression Model

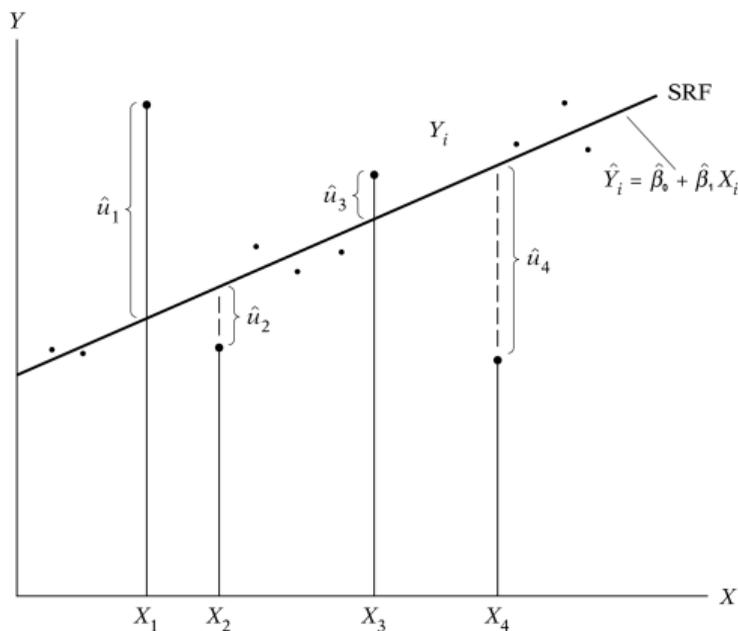
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- Some residuals are positive, others are negative.
- If  $\hat{u}_i$  is positive  $\Rightarrow$  the line underpredicts  $y_i$
- If  $\hat{u}_i$  is negative  $\Rightarrow$  the line overpredicts  $y_i$

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**(1)** The sum of the OLS residuals is 0

$$\sum_{i=1}^n \hat{u}_i = 0$$

**(2) The sample covariance between the explanatory variables and the residuals is always zero**

$$\sum_{i=1}^n x_i \hat{u}_i = 0$$

- Therefore the sample correlation between the  $x$  and  $\hat{u}_i$  is also equal to zero.
- Because the  $\hat{y}_i$  are linear functions of the  $x_i$ , the fitted values and residuals are uncorrelated, too:

$$\sum_{i=1}^n \hat{y}_i \hat{u}_i = 0$$

**(3)** The point  $(\bar{x}, \bar{y})$  is always on the OLS regression line.

$$\bar{y} = \hat{\beta}_0 + \hat{\beta}_1 \bar{x}$$

- That is, if we plug in the average for  $x$ , we predict the sample average for  $y$ .

Definition of the Simple Regression Model

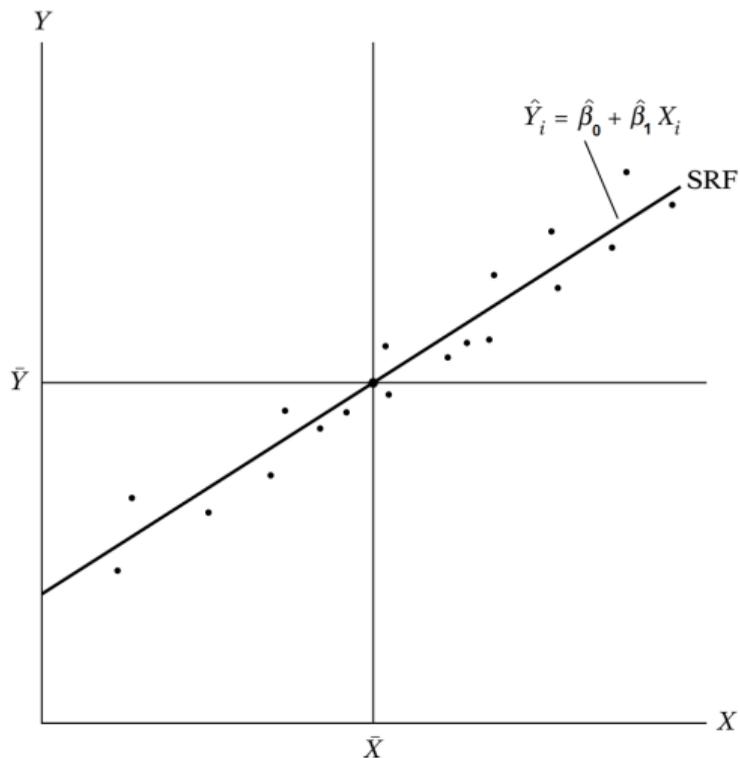
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## Goodness-of-Fit

- For each observation, write

$$y_i = \hat{y}_i + \hat{u}_i$$

- Define:

Total Sum of Squares	=	$SST$	=	$\sum_{i=1}^n (y_i - \bar{y})^2$
Explained Sum of Squares	=	$SSE$	=	$\sum_{i=1}^n (\hat{y}_i - \bar{y})^2$
Residual Sum of Squares	=	$SSR$	=	$\sum_{i=1}^n \hat{u}_i^2$

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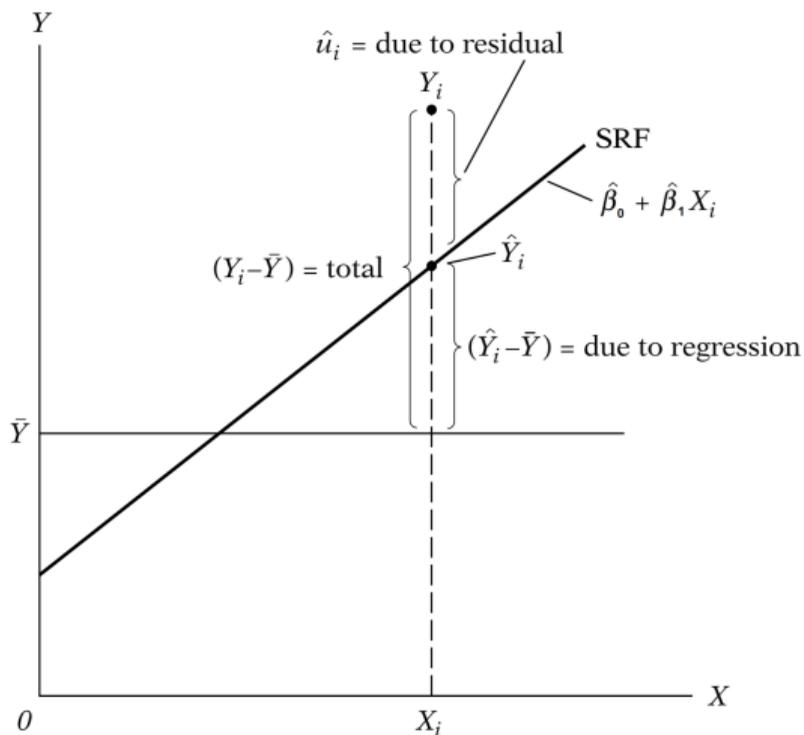
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**(Other names)**

- SSR is also known as *Sum of Squared Residuals* or *Model Sum of Residuals*
- $SST = TSS$
- $SSE = ESS$
- $SSR = RSS$

$$\begin{aligned}
 SST &= \sum_{i=1}^n (y_i - \bar{y})^2 \\
 &= \sum_{i=1}^n [(y_i - \hat{y}_i) + (\hat{y}_i - \bar{y})]^2 \\
 &= \sum_{i=1}^n [\hat{u}_i - (\hat{y}_i - \bar{y})]^2
 \end{aligned}$$

Using the fact that the fitted values and residuals are uncorrelated:

$$SST = SSE + SSR$$

## The R-Squared

**Goal:** We want to evaluate how well the independent variable  $x$  explains the dependent variable  $y$ .

- We want to obtain the fraction of the sample variation in  $y$  that is explained by  $x$ .
- We will summarize it in one number:  $R^2$  (or **coefficient of determination**.)
- Assuming  $SST > 0$ ,

$$R^2 = \frac{SSE}{SST} = 1 - \frac{SSR}{SST}$$

- Since  $SSE$  cannot be greater than the  $SST$ , then:

$$0 \leq R^2 \leq 1$$

- $R^2 = 0 \Rightarrow$  **No linear relationship** (between  $y_i$  and  $x_i$ ).
- $R^2 = 1 \Rightarrow$  **Perfect linear relationship** (between  $y_i$  and  $x_i$ ).
- As  $R^2$  increases  $\Rightarrow y_i$  gets closer and closer to the OLS regression line.

We should not focus only on  $R^2$  to analyze our regression.

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### Example (Wage)

$$\widehat{wage}_n = -0.90 + 0.54 educ$$
$$n = 526, \quad R^2 = .16$$

- Therefore, years of education explains only about 16% of the variation in hourly wage.

```

> summary(regression_wage1)

Call:
lm(formula = wage ~ educ, data = wage1)

Residuals:
    Min       1Q   Median       3Q      Max
-5.3396 -2.1501 -0.9674  1.1921 16.6085

Coefficients:
              Estimate Std. Error t value Pr(>|t|)
(Intercept) -0.90485    0.68497  -1.321   0.187
educ         0.54136    0.05325  10.167 <2e-16 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 3.378 on 524 degrees of freedom
Multiple R-squared:  0.1648,    Adjusted R-squared:  0.1632
F-statistic: 103.4 on 1 and 524 DF,  p-value: < 2.2e-16

```

```
> stargazer(regression_wage1, type='text', align=TRUE, digits=2)
```

```
=====
                        Dependent variable:
-----
                        wage
-----
educ                      0.54***
                        (0.05)

Constant                   -0.90
                        (0.68)

-----
Observations                526
R2                          0.16
Adjusted R2                 0.16
Residual Std. Error        3.38 (df = 524)
F Statistic                 103.36*** (df = 1; 524)
=====
Note: *p<0.1; **p<0.05; ***p<0.01
```

You have a random sample with 10 data points. Your observations are  $(x_i, y_i)$ . Find the  $\hat{\beta}_0$ ,  $\hat{\beta}_1$  and  $R^2$ .

Obs. #	$x_i$	$y_i$	$x_i$	$(y_i - \bar{y})$	$(x_i - \bar{x})$	$(y_i - \bar{y})^2$	$(x_i - \bar{x})^2$	$(x_i - \bar{x})(y_i - \bar{y})$	$\hat{y}_i$	$(y_i - \hat{y}_i)$	$(\hat{y}_i - \bar{y})^2$	$(y_i - \hat{y}_i)^2$
1	$x_1$	70	80	-41	-90	1681	8100	3690	65.18	4.82	2099.31	23.21
2	$x_2$	65	100	-46	-70	2116	4900	3220	75.36	-10.36	1269.95	107.40
3	$x_3$	90	120	-21	-50	441	2500	1050	85.55	4.45	647.93	19.84
4	$x_4$	95	140	-16	-30	256	900	480	95.73	-0.73	233.26	0.53
5	$x_5$	110	160	-1	-10	1	100	10	105.91	4.09	25.92	16.74
6	$x_6$	115	180	4	10	16	100	40	116.09	-1.09	25.92	1.19
7	$x_7$	120	200	9	30	81	900	270	126.27	-6.27	233.26	39.35
8	$x_8$	140	220	29	50	841	2500	1450	136.45	3.55	647.93	12.57
9	$x_9$	155	240	44	70	1936	4900	3080	146.64	8.36	1269.95	69.95
10	$x_{10}$	150	260	39	90	1521	8100	3510	156.82	-6.82	2099.31	46.49
	<b>Sum</b>	<b>1,110</b>	<b>1,700</b>	<b>0.00</b>	<b>0.00</b>	<b>8,890</b>	<b>33,000</b>	<b>16,800</b>	<b>1,110</b>	<b>0.00</b>	<b>8,553</b>	<b>337</b>

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## Example

*salary*: Annual CEO's salary in thousands of dollars

*roe*: Average return on equity (measured in percentage)

$$\widehat{salary} = 963.19 + 18.50 \text{ roe}$$

$$n = 209, R^2 = .01$$

- A one unit increase in the independent variable (i.e. *roe* increases one percent)  $\Rightarrow$  increases the predicted salary by 18.501, or **\$18,501**.

- If we measure *roe* as a decimal (rather than a percent), what will happen to the intercept, slope, and  $R^2$ ?

**We want:**

$$roedec = roe/100$$

- What if we measure salary in dollars (rather than thousands of dollars)? what will happen to the intercept, slope, and  $R^2$ ?

**We want:**

$$salarydol = 1,000 \cdot salary$$

## Changing Units of Measurement

- If the dependent variable  $y$  is multiplied by a constant  $c \Rightarrow c \cdot \hat{\beta}_0$  and  $c \cdot \hat{\beta}_1$
- If the independent variable  $x$  is multiplied by a constant  $c \Rightarrow \frac{1}{c} \cdot \hat{\beta}_1$

*In general, changing the units of measurement of only the independent variable does not affect the intercept*

## Example: CEO's salary - Original Regression

$$\widehat{salary}_n = 963.19 + 18.50 roe$$

$$n = 209, R^2 = .01$$

## Example: CEO's salary - *roe* as a decimal

The new regression is:

$$\widehat{salary}_n = 963.191 + 1,850.1 roedec$$

$$n = 209, R^2 = .01$$



## Example: CEO's salary - Original Regression

$$\widehat{salary} = 963.19 + 18.50 \text{ roe}$$

$$n = 209, R^2 = .01$$

## Example: CEO's salary - *salary* in dollars

The new regression is

$$\widehat{salarydol} = 963,191 + 18,501 \text{ roe}$$

$$n = 209, R^2 = .01$$

```
> salarydol<-ceosal1$salary*1000
> regression_ceosal1b <- lm(salarydol ~ roe, data = ceosal1)
> stargazer(regression_ceosal1b, type='text', align=TRUE, digits=2)
```

```
=====
                        Dependent variable:
                        -----
                                salarydol
-----
roe                                18,501.19*
                                   (11,123.25)

Constant                            963,191.30***
                                   (213,240.30)

-----
Observations                            209
R2                                       0.01
Adjusted R2                             0.01
Residual Std. Error  1,366,555.00 (df = 207)
F Statistic                2.77* (df = 1; 207)
=====
Note:                *p<0.1; **p<0.05; ***p<0.01
```

- Recall the **wage** example:

## Example (Wage)

$$\widehat{wage}_n = -0.90 + 0.54 educ$$

$$n = 526, \quad R^2 = .16$$

- Now, think about the econometric model and how this OLS Regression Function is interpreted.
- What the OLS Regression Line says may not fit how economically we see the problem.

**Possible issue:** the dollar value of another year of schooling is constant.

- So the 16<sup>th</sup> year of education is worth the same as the second.
- We expect additional years of schooling to be worth more, in dollar terms, than previous years.
- How can we incorporate an increasing effect? One way is to postulate a constant *percentage* effect.
- We can approximate percentage changes using the natural log.

## Constant Percent Model

- Let the dependent variable be  $\log(wage)$  and write a (new) simple linear regression model:

$$\log(wage) = \beta_0 + \beta_1 educ + u$$

- Let's define  $\log(wage)$  (write it as  $lwage$ ) and run a new regression.



$$\widehat{lwage} = 0.58 + .08 educ$$

$$n = 526, R^2 = .19$$

- The estimated return to each year of education is about 8%.

- **Attention:**

This  $R$ -squared is not directly comparable to the  $R$ -squared when  $wage$  is the dependent variable. The total variation (SSTs) in  $wage_i$  and  $lwage_i$  that we must explain are completely different.

## Constant Elasticity Model

- We can use the log on both sides of the equation to get **constant elasticity models**. For example, if

$$\log(\textit{salary}) = \beta_0 + \beta_1 \log(\textit{sales}) + u$$

then

$$\beta_1 \approx \frac{\% \Delta \textit{salary}}{\% \Delta \textit{sales}}$$

- The elasticity is free of units of *salary* and *sales*.
- A constant elasticity model for salary and sales makes more sense than a constant dollar effect.

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Model	Dependent Variable	Independent Variable	Interpretation of $\beta_1$
Level-Level	$y$	$x$	$\Delta y = \beta_1 \Delta x$
Level-Log	$y$	$\log(x)$	$\Delta y = (\beta_1/100)\% \Delta x$
Log-Level	$\log(y)$	$x$	$\% \Delta y = (100\beta_1) \Delta x$
Log-Log	$\log(y)$	$\log(x)$	$\% \Delta y = \beta_1 \% \Delta x$

- Recall the **CEO salary** example, but now the independent variable is *sales*.

$$salary = \beta_0 + \beta_1 sales + u$$

- Applying log on both variables (dependent and independent) we get:

## Example (CEO salary)

$$\begin{aligned} \widehat{\log(salary)} &= 4.82 + 0.26 \log(sales) \\ n &= 209, \quad R^2 = .21 \end{aligned}$$

```

=====
                        Dependent variable:
-----
                        log(salary)
-----
log(sales)                0.26***
                          (0.03)

Constant                  4.82***
                          (0.29)

-----
Observations              209
R2                        0.21
Adjusted R2              0.21
Residual Std. Error      0.50 (df = 207)
F Statistic              55.30*** (df = 1; 207)
=====
Note:                    *p<0.1; **p<0.05; ***p<0.01
  
```

- The estimated elasticity of CEO salary with respect to firms sales is about .26.
- A **10 percent** increase in sales is associated with a

$$.26(10) = 2.6$$

**percent** increase in salary.

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**Goal:** We want to study statistical properties of the OLS estimator

- In order to that, we will need to impose 4 assumptions.

## Assumption SLR.1 (Linear in Parameters)

The population model can be written as

$$y = \beta_0 + \beta_1 x + u$$

where  $\beta_0$  and  $\beta_1$  are the (unknown) population parameters.

- What linear in parameters mean?
- **Example of non linear in parameters on white board**

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### Assumption SLR.2 (Random Sampling)

We have a **random sample** of size  $n$ ,  $\{(x_i, y_i) : i = 1, \dots, n\}$ , following the population model.

## Assumption SLR.3 (Sample Variation in the Explanatory Variable)

The sample outcomes on  $x_i$  are not all the same value.

- This is the same as saying the sample variance of  $\{x_i : i = 1, \dots, n\}$  is **not zero**.
- If in the population  $x$  does not change then we are not asking an interesting question.

### Assumption SLR.4 (Zero Conditional Mean)

In the population, the error term has zero mean given any value of the explanatory variable:

$$E(u|x) = 0 \text{ for all } x.$$

- **Key assumption.**

- We can compute the OLS estimates whether or not this assumption holds.

**Goal:** We want to know if  $\hat{\beta}_1$  is unbiased for  $\beta_1$ , and  $\hat{\beta}_0$  is unbiased for  $\beta_0$

- If,

$$E(\hat{\beta}_1) = \beta_1$$

$$E(\hat{\beta}_0) = \beta_0$$

Then, the **OLS estimator** is unbiased.

- **Demonstration:** On the white board.

## Theorem: Unbiasedness of OLS

Under Assumptions SLR.1 through SLR.4

$$E(\hat{\beta}_0) = \beta_0 \text{ and } E(\hat{\beta}_1) = \beta_1 ,$$

for any values of  $\beta_0$  and  $\beta_1$ , i.e.,  $\hat{\beta}_0$  is unbiased for  $\beta_0$ , and  $\hat{\beta}_1$  is unbiased for  $\beta_1$

- Therefore, the four assumptions for the OLS estimator to be unbiased are:

**SLR.1:** (Linear in Parameters)  $y = \beta_0 + \beta_1 x + u$

**SLR.2:** (Random Sampling)

**SLR.3:** (Sample Variation in  $x_i$ )

**SLR.4:** (Zero Conditional Mean)  $E(u|x) = 0$

- If any of these assumptions fails, the OLS estimator will (generally) be biased.
- **To be discussed in the next chapter:** What are the omitted factors? Are they likely to be correlated with  $x$ ? If so, SLR.4 fails and OLS will be biased.